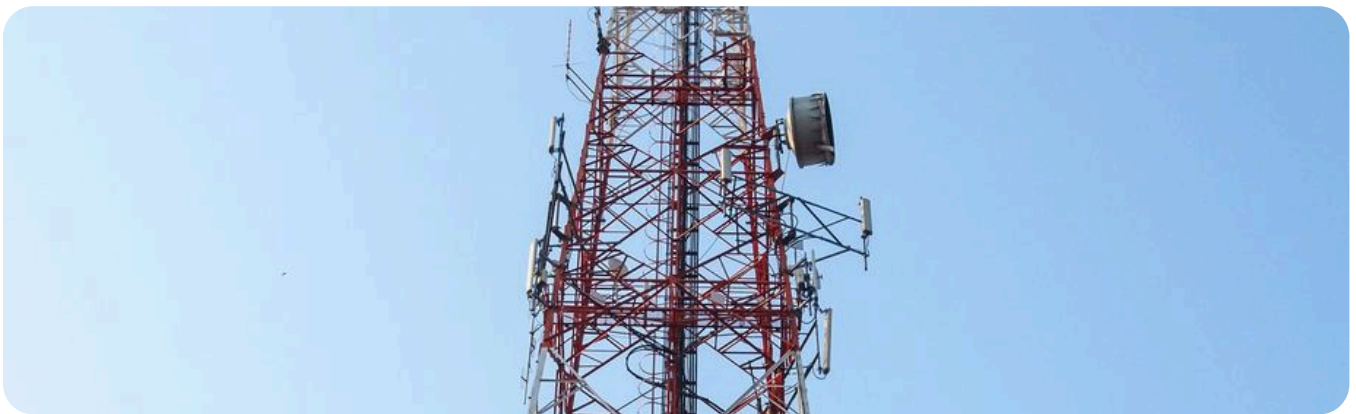


Telecom

Singapore

A multinational telecom company brought regional purchasing into one procurement process

A telecommunications company with operations across Southeast Asia replaced separate regional request records and approval habits with one purchasing process, visible from head office.



AT A GLANCE

INDUSTRY

Telecommunications

REGION

Singapore, with operations across Southeast Asia

SIZE

Large multinational, distributed operations

PREVIOUSLY

Separate regional records and approvals

FEATURES USED

Suppliers

Platform

Insight

01 The client

The client is a large multinational telecommunications company headquartered in Singapore, with regional offices, operational teams and business locations across Southeast Asia.

Purchasing followed internal processes, but each region kept its own request records and approved purchases its own way. Head office wanted one procurement approach across the whole business.

02 The challenge

With every region running its own records and approvals, head office could not see what was being requested, approved or bought. Coordinating purchasing took effort and control was weak.

- Regional teams kept separate purchase request records.
- Approval practices differed between regions and departments.
- There was little visibility of requirements, approvals and ongoing purchases.
- Coordination between regions and procurement relied on manual communication.

03 What they set up in Asset Infinity

The company centralized purchase requests, approvals and procurement records in Asset Infinity's Suppliers feature, with consistent workflows for every region.

Suppliers

One place for purchase requests

Departments and regional locations raise purchase requests in one system, so all requirements reach procurement the same way.

Platform

Approvals by responsibility

Approval steps were configured without code to match who is responsible for what, and apply the same way across regions.

Suppliers

Requests through to orders

Approved requests become purchase orders, and the procurement record stays linked from request to receipt.

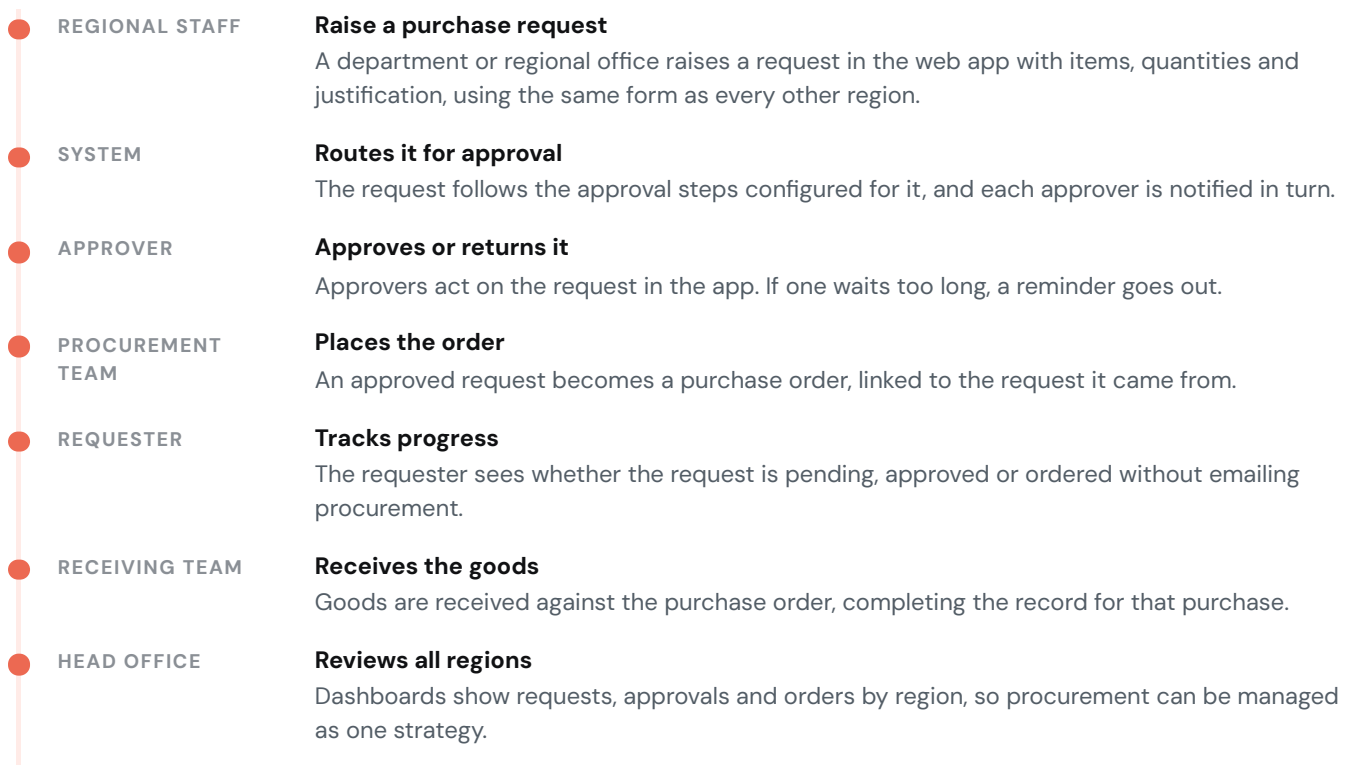
Insight

Procurement visible centrally

Dashboards show requests, approvals and procurement progress for every region in one view.

04 How it works day to day

Here is how a purchase now moves through the company, in any region.



05 Before and after

	BEFORE	WITH ASSET INFINITY
Request records	Separate in each region	One system for all regions
Approvals	Each region's own practice	Standard steps by responsibility
Visibility	Limited view of requests and approvals	Central view of every purchase
Coordination	Manual communication with procurement	Requests and status in one place
Control	Weak purchasing control	Stronger oversight across locations

06 How it rolled out

1

Regional processes reviewed. The team reviewed regional purchasing, approval structures and visibility gaps.

2

Workflows and approvals set. Consistent procurement workflows and approval steps were configured, with central tracking of every request.

3

Regions trained and supported. Regional teams were trained, and workflows were refined for stronger regional alignment.

07 The results

- Regional purchase requirements consolidated in one system
- Standardized approval workflows across departments and regions
- Clearer visibility of requests, approvals and procurement activity
- Stronger oversight of purchasing across locations
- Less manual communication between requesters and procurement
- Consistent procurement practices supporting one strategy

08 Why it worked

One way for every region

The same request form and approval steps apply everywhere, which is what makes regional data comparable.

Approvals follow responsibility

Approval steps were mapped to the company's own responsibilities, so the right people sign off in every region.

Head office sees it all

Central tracking gives procurement leaders one view of activity, the basis for a consistent strategy.

09 Looking ahead

The telecom company moved from regionally managed purchasing to one procurement process across its distributed operations.

Purchase requests are consolidated, approvals are standardized and progress is visible centrally. That has cut coordination effort, strengthened purchasing control and given the company a consistent procurement strategy across regions.

See it on your own assets

A 30-minute demo, set up for a multinational or multi-region business.

The client's name is withheld for confidentiality. Results are as reported by the client.

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