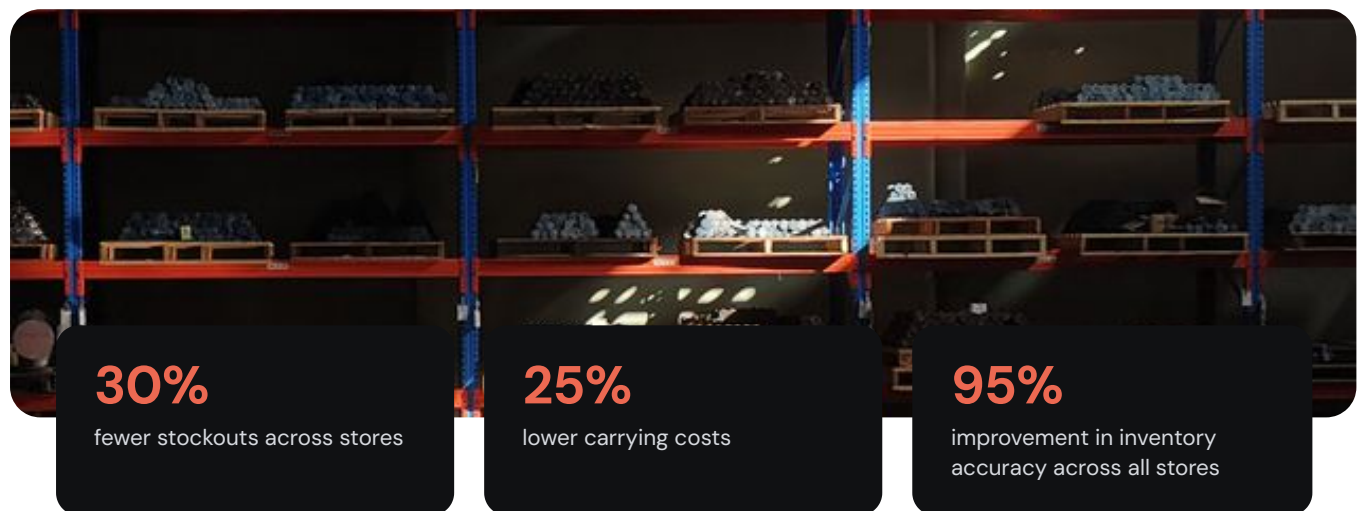


Retail & E-commerce

USA

A North American retail chain cut stockouts by 30% with central multi-store stock control

A multi-store retail chain moved every store's stock into one system, with reorder points per store and threshold-driven replenishment, cutting stockouts, carrying costs and manual work.



AT A GLANCE

INDUSTRY

Retail

REGION

North America

SIZE

Large, multiple stores

PREVIOUSLY

Separate stock in each store

FEATURES USED

Stores

Suppliers

Insight

01 The client

The client is a large retail chain operating multiple stores across North America.

Each store held and managed its own stock. Keeping the right amount on hand in every location, without running out or overstocking, was a balancing act repeated store by store.

02 The challenge

With every store managing its own stock, inventory data was inaccurate and nobody had a current picture across locations. Stock ran out in one place while it piled up in another.

- Stockouts caused missed sales and unhappy customers.
- Overstocking raised carrying costs.
- Inaccurate stock data made reorder decisions guesswork.
- Replenishment depended on store staff checking and ordering by hand.
- There was no shared view of stock levels across stores.

03 What they set up in Asset Infinity

The chain moved stock for every store into Asset Infinity's Stores feature, with reorder points per store and reorder advice that prompts replenishment.

Stores

One view of every store's stock

Each store is a storeroom in one system, so stock levels and replenishment needs are visible across all locations.

Stores

Reorder points per store

Reorder points and quantities were set for each store from its historical usage, and reorder advice shows what needs replenishing.

Suppliers

Replenishment at the threshold

When stock reaches its threshold, reorder advice flags it and a purchase request or a transfer from another storeroom follows, instead of waiting for someone to notice.

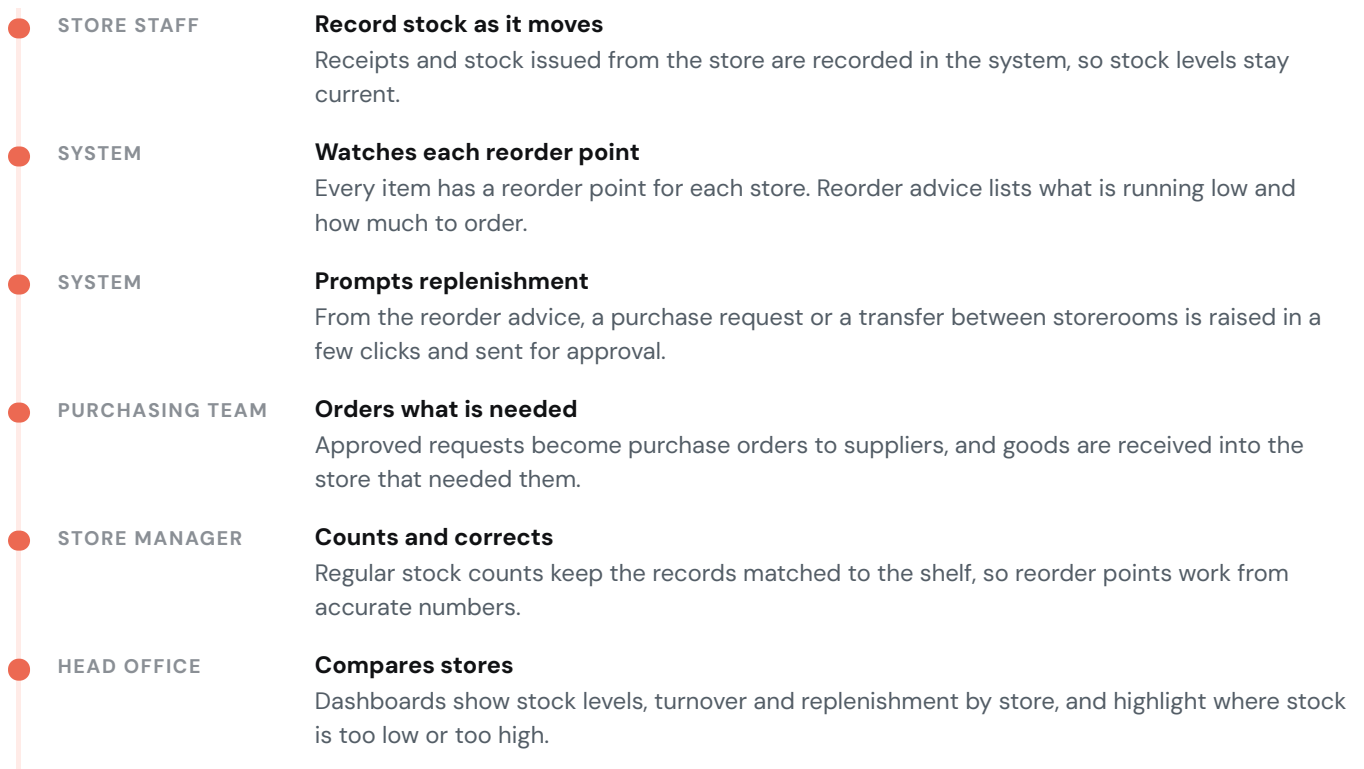
Insight

Stock reports by store

Dashboards and reports show stock levels, turnover and replenishment by store, so managers can compare locations.

04 How it works day to day

Here is how stock is kept right in each store now.



05 Before and after

	BEFORE	WITH ASSET INFINITY
Stock data	Inaccurate, held store by store	95% more accurate, in one system
Stockouts	Missed sales and unhappy customers	30% fewer
Carrying costs	Raised by overstocking	25% lower
Replenishment	Manual checking and ordering	Triggered at set thresholds
Store staff time	Spent on stock checks	20% less manual intervention
Inventory turnover	Capital tied up in stock	15% higher

06 How it rolled out

1

Practices assessed. The chain and the Asset Infinity team analyzed existing stock practices and pain points.

2

Central stock set up. All stores were connected in one system, with reorder points and quantities calculated from historical data for each store.

3

Store staff trained. Store staff were trained on the new process so they could adopt it quickly.

07 The results

20%

less manual intervention in replenishment

15%

increase in inventory turnover

- More sales and better customer satisfaction from fewer stockouts
- Store staff freed to focus on customers and sales

08 Why it worked

One picture of stock

Every store's stock is in one system, so decisions are made with the whole chain in view.

Reorder points from real usage

Thresholds were set from each store's history, so replenishment fits how each store actually uses stock.

Less for staff to do

Reorder advice tells staff what to replenish and how much, so they spend less time checking shelves and more with customers.

09 Looking ahead

By bringing every store's stock into one system and letting reorder points drive replenishment, the chain keeps the right stock in the right place with less manual effort.

Fewer stockouts, lower carrying costs and faster turnover all come from the same change: accurate stock data that every store and the head office share.

See it on your own assets

A 30-minute demo, set up for a multi-store retailer.

The client's name is withheld for confidentiality. Results are as reported by the client.

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